



Quarterly Report
Quarter Ended September 30, 2017

DIRECTORS' REVIEW



We are pleased to present un-audited financial results of the Company for the third quarter ended September 30, 2017.

FINANCIAL RESULTS

		<u>Quarter Ended Sept 30</u>	
		<u>2017</u>	<u>2016</u>
Net Sales	(Rs. Million)	6,126	5,832
Net Income after Tax	(Rs. Million)	1,115	850
Earnings per Share	(Rupees)	120.72	91.98

In the quarter ended September 2017, the Company maintained the growth momentum witnessed during the first half of the year. The sales grew by 5% over the same period last year while the profit before income tax reported a 12% growth over same period last year. This was despite the uncertain and volatile overall political and economic situation prevailing in the country.

BUSINESS REVIEW

We saw a mixed trend for our food and industrial ingredients business. Our sweeteners and food starch business displayed healthy growth due to increased demand from the confectionery and food sectors. Textile, the primary sector for our industrial starch sales, remained challenging due to competition and a challenging environment within the textile industry itself. The demand for Animal Nutrition Ingredients remained mixed as low prices of alternate feed ingredients and softening of demand from consuming segments remained a challenge for the business. However, competitive pricing, improved execution, contracts with valued customers and extensive geographical reach remained supportive to our sales volumes.

Early rains in the corn growing belt in Punjab made our spring corn buying activity a bit more challenging during June-July this year. It also impacted adversely the quality and the price in the market. Due to reduction in acreage of corn harvesting on account of increased plantation of cotton and rice crop, the autumn season may result in higher anticipated price and more competition in the buying market. We expect, however, that through our coordinated policy of corn buying that includes multiple streams and buying channels, our procurement teams will manage the situation.

OUTLOOK

The current political situation poses a concern to the business environment in the country and it is extremely important that the situation improves as early as possible. We anticipate pressure on margins going forward due to low priced alternates, risk of currency devaluation and the current economic and political scenario. We will, however, seek to counter the above through exceptional customer service, investing in our R&D and technical support capabilities, better planning, cost optimization and value added products for each potential sector of the business.

DIRECTORS' REVIEW

ACKNOWLEDGMENT

The management would like to thank our customers who are the most valued asset of the Company for their loyalty and trust. We also recognize the continued support of our shareholders, bankers and suppliers and our esteemed employees who always work with their full dedication and commitment to deliver exceptional and innovative services to all our business partners.

May Allah give us the courage to face the challenges ahead. A'meen!

On behalf of the Board



Usman Qayyum
Chief Executive &
Managing Director

October 12, 2017

IMPORTANT NOTES TO SHAREHOLDERS

Please go through the following notes. It will be appreciated if you please respond to your relevant portion at the earliest:

DIVIDEND MANDATE

In accordance with section 242 of the Companies Act 2017, any dividend payable in cash shall only be paid through electronic mode directly into the bank account designated by the entitled shareholders. However, SECP has relaxed the condition up to October 31, 2017 after which all the dividends will be paid through Electronic mode only. The shareholders who have not yet opted for dividend mandate, are requested to convey following particulars to our Shares Registrar, M/s FAMCO Associates (Pvt.) Ltd, 8-F, Next to Hotel Faran, Nursery, Block-6, PECHS, Shahrah-e-Faisal, Karachi and authorize the Company to directly credit all future cash dividends to their bank accounts.

Title of Bank Account	Bank Account Number (IBAN)
Bank Name	Branch Name and Address
Cell/Landline Number	CNIC Number

CDC shareholders will send the above particulars to their respective Stock Exchange Brokers.

CNIC Number

Pursuant to the directives of the SECP, CNIC number is mandatorily required to be mentioned on dividend warrants. The Company is now unable to comply with SRO 831(1)/2012 dated 5 July 2012 of SECP, and therefore, constrained under Section 243(2)(a) of the Companies Act, 2017 to withhold dispatch of dividend warrants of non-compliant shareholders. A list of such shareholders is available on Company's website www.raffanmaize.com. Please submit a copy of your valid CNIC (only Physical Shareholders), if not already provided to the Shares Registrar of the Company. Corporate account holders should submit National Tax Number, if not yet submitted.

Deduction of Income Tax from Dividend under Section 150

Pursuant to the provisions of the Finance Act, 2017, effective July 1, 2017, the rates of deduction of withholding tax from dividend payments under the Income Tax Ordinance have been revised as under:

For filers of income tax returns	15%
For non-filers of income tax returns	20%

To enable the Company to make tax deduction on the amount of cash dividend @ 15% instead of 20%, all the shareholders whose names are not entered into the Active Taxpayers List (ATL) provided on the website of FBR, despite the fact that they are filers, are advised to make sure that their names are entered into ATL before the date for payment of any future cash dividend otherwise tax on their cash dividend will be deducted @ 20% instead of 15%.

Further, according to clarification received from Federal Board of Revenue (FBR), with-holding tax will be determined separately on 'Filer/Non-Filer' status of Principal shareholder as well as joint-holder (s) based on their shareholding proportions, in case of joint accounts.

In this regard, all shareholders who hold shares jointly are requested to provide shareholding proportions of Principal shareholder and Joint-holder(s) in respect of shares held by them, if not provided yet, to our Shares Registrar at the earliest, in writing as follows, otherwise it will be assumed that shares are equally held:

IMPORTANT NOTES TO SHAREHOLDERS

Company Name	Folio/ CDS A/C #	Total Shares	Principal Shareholder		Joint Shareholder	
			Name & CNIC #	Share holding Propor- -tion (No. of Shares)	Name & CNIC #	Share holding Propor- -tion (No. of Shares)

In another clarification by Federal Board of Revenue, valid tax exemption certificate for claim of exemption U/S 150, 151 and 233 of the Income Tax Ordinance, 2001 is required where statutory exemption under Clause 47B of Part-IV of the Second Schedule is available. Such certificate U/S 159(1) of the Income Tax Ordinance, 2001 issued by concerned Commissioner of Inland Revenue is to be produced to avail tax exemption.

For any query/problem/information, the investors may contact the Company and/or the Shares Registrar at the phone numbers/email addresses given at next page.

The corporate shareholders having CDC accounts are required to have their National Tax Number (NTN) updated with their respective participants, whereas corporate physical shareholders should send a copy of their NTN certificate to the Company or its Shares Registrar M/s FAMCO Associates (Pvt.) Ltd. The shareholders while sending NTN or NTN certificates, as the case may be, must quote Company name and their respective folio numbers.

Annual Accounts

Annual Accounts of the Company for the financial year ended December 31, 2016 have been placed on the Company's website www.raffanmaize.com

Securities & Exchange Commission of Pakistan (SECP) vide its SRO No.470(1)/2016 dated May 31, 2016 has allowed companies to circulate the Annual Balance Sheet, Profit and Loss Account, Auditors' Report and Directors' Report etc. ("Annual Audited Accounts") along with notice of general meeting to its members through CD/DVD/USB at their registered addresses.

However, Shareholders may request for a hard copy of the Annual Audited Accounts along with notice of general meetings to be sent to their registered address instead of receiving in electronic form on CD/DVD/USB. If you require a hard copy of the Annual Audited Accounts, please fill the following form and send it to our Shares Registrar or Company Secretary at their respective mailing addresses.

IMPORTANT NOTES TO SHAREHOLDERS

Request Form for Hard Copy of Annual Audited Accounts

Date: _____

I/We _____ request that a hard copy of the Annual Accounts along with notice of general meetings be sent to me through post. My/our particulars in this respect are as follows:

Folio/CDC A/c No.	
Postal Address:	
Email Address:	
Contact No.:	
CNIC Number	
Signature	

The form may be sent directly to Shares Registrar or Company Secretary at the following addresses:

Company Contact:

Mr. M. Yasin Anwar
Company Secretary & Compliance Officer,
Rafhan Maize Products Co. Ltd.,
Rakh Canal East Road, Faisalabad.
Tel. No. 041-8540121-23 Ext. 206 & 348
Email: corporate@rafhanmaize.com

Shares Registrar:

Mr. Fakhar Abbasi
M/s FAMCO Associates (Pvt.) Ltd,
8-F, Next to Hotel Faran, Nursery,
Block-6, PECHS, Shahr-e-Faisal, Karachi.
Tel. No. 021-34380101-05 Ext. 118
Email: info.shares@famco.com.pk

CONDENSED INTERIM BALANCE SHEET

As at September 30, 2017 (Un-audited)

	September 30, 2017 (Un-audited)	December 31, 2016 (Audited)
Notes		
	(Rupees in thousands)	
NON CURRENT ASSETS		
Property, plant and equipment	7,041,926	6,805,788
Intangibles	-	427
Employees retirement benefits	241,184	241,184
Long term loans	9,699	10,263
	7,292,809	7,057,662
CURRENT ASSETS		
Stores and spares	700,437	649,729
Stock in trade	4,769,882	3,692,891
Trade debts	1,110,622	981,253
Loans and advances	140,643	88,524
Trade deposits and short term prepayments	169,264	149,800
Other receivables	7,554	16,113
Cash and bank balances	1,529,613	3,788,730
	8,428,015	9,367,040
CURRENT LIABILITIES		
Trade and other payables	2,775,061	2,284,354
Mark up accrued on short term running finances	86	14
Provision for taxation-net	138,161	138,428
	2,913,308	2,422,796
WORKING CAPITAL	5,514,707	6,944,244
TOTAL CAPITAL EMPLOYED	12,807,516	14,001,906
NON CURRENT LIABILITIES		
Deferred tax liability	917,321	968,406
NET CAPITAL EMPLOYED	11,890,195	13,033,500
REPRESENTED BY:		
SHARE CAPITAL AND RESERVES		
Share capital	92,364	92,364
Reserves	11,797,831	12,941,136
CONTINGENCIES AND COMMITMENTS	5	-
	11,890,195	13,033,500

The annexed notes 1 to 14 form an integral part of these accounts.


Muhammad Asdaf
Chief Financial Officer


Usman Qayyum
Chief Executive &
Managing Director


Zulfikar Mannoo
Director

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT
For the nine months and quarter ended September 30, 2017 (Un-audited)

	Note	Nine Months Ended		Three Months Ended	
		September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
		(Rupees in thousands)			
Sales-net	6	19,248,591	18,712,321	6,126,114	5,831,506
Cost of sales	7	(13,927,160)	(13,709,067)	(4,402,434)	(4,258,755)
Gross profit		5,321,431	5,003,254	1,723,680	1,572,751
Distribution expenses	8	(290,441)	(251,909)	(86,481)	(92,496)
Administrative expenses		(365,642)	(317,271)	(115,726)	(110,127)
Other income		134,848	134,768	42,724	46,928
Other expenses		(305,099)	(343,306)	(98,608)	(98,790)
		(826,334)	(777,718)	(254,091)	(254,485)
Operating profit		4,495,097	4,225,536	1,469,589	1,318,266
Finance cost		(11,888)	(11,757)	(3,617)	(3,964)
Profit before taxation		4,483,209	4,213,779	1,465,972	1,314,302
Taxation		(1,239,212)	(1,343,809)	(350,982)	(464,715)
Profit after taxation		3,243,997	2,869,970	1,114,990	849,587
Earnings per share-basic and diluted-(Rupees)		351.22	310.72	120.72	91.98

The annexed notes 1 to 14 form an integral part of these accounts.


Muhammad Asdaf
Chief Financial Officer


Usman Qayyum
Chief Executive &
Managing Director


Zulfikar Mannoo
Director

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME
For the nine months and quarter ended September 30, 2017 (Un-audited)

	Nine Months Ended		Three Months Ended	
	September 30, 2017	September 30, 2016	September 30, 2017	September 30, 2016
	(Rupees in thousands)			
Profit for the period	3,243,997	2,869,970	1,114,990	849,587
Other Comprehensive income	-	-	-	-
Total Comprehensive income for the period	3,243,997	2,869,970	1,114,990	849,587

The annexed notes 1 to 14 form an integral part of these accounts.


Muhammad Asdaf
Chief Financial Officer


Usman Qayyum
Chief Executive &
Managing Director


Zulfikar Mannoo
Director

CONDENSED INTERIM CASH FLOW STATEMENT

For the nine months ended September 30, 2017 (Un-audited)

	Note	2017	2016
		January to September	January to September
		(Rupees in thousands)	
Cash generated from operations	9	3,482,157	3,480,851
Taxes paid		(1,290,564)	(1,249,361)
Employees retirement benefits paid		(24,006)	(39,931)
Interest received		83,403	80,809
		(1,231,167)	(1,208,483)
NET CASH GENERATED FROM OPERATING ACTIVITIES		2,250,991	2,272,369
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital Expenditure incurred		(623,861)	(622,045)
Proceeds from sale of property, plant and equipment		7,632	5,883
Long term loans disbursed		(6,200)	(11,699)
Repayment from long term loans		6,016	5,525
NET CASH USED IN INVESTING ACTIVITIES		(616,414)	(622,336)
CASH FLOWS FROM FINANCING ACTIVITIES			
Dividend paid		(3,881,876)	(2,100,578)
Finance cost paid		(11,818)	(11,792)
NET CASH USED IN FINANCING ACTIVITIES		(3,893,694)	(2,112,370)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(2,259,117)	(462,338)
Cash and cash equivalents at the beginning of the period		3,788,730	2,786,410
Cash and cash equivalents at the end of the period		1,529,613	2,324,073

The annexed notes I to 14 form an integral part of these accounts.


Muhammad Asdaf
Chief Financial Officer


Usman Qayyum
Chief Executive &
Managing Director


Zulfikar Mannoo
Director

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

For the nine months and quarter ended September 30, 2017 (Un-audited)

1. REPORTING ENTITY

Rafhan Maize Products Company Limited ("the Company") was incorporated in Pakistan as a Public unlisted Company under repealed Companies Ordinance, 1984 and was subsequently listed on the Pakistan Stock Exchange. Ingredion Inc. Chicago, U.S.A., holds majority shares of the Company. The registered office of the Company is situated at Rakh Canal East Road, Faisalabad (Previously Finlay House, I.I. Chundrigar Road, Karachi). The Company uses maize as the basic raw material to manufacture and sell a number of industrial products, principal ones being industrial starches, liquid glucose, dextrose, dextrin and gluten meals.

2. BASIS OF PREPARATION

2.1 Statement of compliance

This condensed interim financial information has been presented in condensed form in accordance with the requirements of the International Accounting Standard (IAS) 34 - Interim Financial Reporting, and provision of and the directives issued under the repealed Companies Ordinance, 1984. In case where requirements of repealed Companies Ordinance 1984 differ, the provisions of or directives issued under the repealed Company Ordinance, 1984 or directives issued by Securities and Exchange Commission of Pakistan (SECP) have been followed.

This condensed financial information is being submitted to the shareholders as required by section 245 of the repealed Companies Ordinance, 1984 and the Listing Regulations of Pakistan Stock Exchange Limited. This condensed interim financial information does not include all the information required for complete set of annual financial statements and should be read in conjunction with audited financial statements of the Company, for the year ended 31 December 2016.

The comparative balance sheet presented in this condensed interim financial information has been extracted from the audited financial statements of the Company for the year ended 31 December 2016, whereas comparative condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim cash flow statement and condensed interim statement of changes in equity have been extracted from the un-audited condensed interim financial information for the nine months period ended 30 September 2016.

2.2 Use of judgements and estimates

in preparing this condensed interim financial information, management make judgement, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, incomes and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements as at and for the year ended 31 December 2016.

2.3 Functional and presentation currency

This condensed interim financial information is presented in Pakistan Rupees which is also the Company's functional currency.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted for the preparation of the condensed interim financial information are the same as those applied in the preparation of the annual financial statements of the Company for the year ended 31 December 2016. The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 01 January 2017:

- Amendments to IAS 12 'Income Taxes' are effective for annual periods beginning on or after 1 January 2017.
- Amendments to IAS 7 'Statement of Cash Flows' are part of IASB's broader disclosure initiative and are effective for annual periods beginning on or after 1 January 2017.
- Amendments to IFRS 2 - Share-based Payment clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after 1 January 2018.

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

For the nine months and quarter ended September 30, 2017 (Un-audited)

- Transfers of Investment Property (Amendments to IAS 40 'Investment Property') are effective for annual periods beginning on or after 1 January 2018.
- Annual improvements to IFRS standards 2014-2016 cycle. The new cycle of improvements addresses improvements to following approved accounting standards:
 - Amendments to IFRS 12 'Disclosure of Interests in Other Entities' (effective for annual periods beginning on or after 1 January 2017).
 - Amendments to IAS 28 'Investments in Associates and Joint Ventures' (effective for annual periods beginning on or after 1 January 2018).
- IFRIC 22 'foreign Currency Transactions and Advance Consideration' is effective for annual periods beginning on or after 1 January 2018.
- IFRIC 23 'Uncertainty over Income Tax Treatments' is effective for annual periods beginning on or after 1 January 2019.

The above amendments are either irrelevant or did not have an impact on the accounting policies of the Company.

In addition, the Companies Act, 2017 was enacted on 30 May 2017 and SECP vide its circular 23 of 2017 has clarified that the companies whose financial year, including quarterly and other interim period, closes on or before 31 Dec 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984. The Companies Act, 2017 will be applicable for financial year beginning on 1 Jan 2018 which requires certain additional disclosures.

		Sep. 30, 2017 (Un-audited)	Dec. 31, 2016 (Audited)
4. PROPERTY, PLANT AND EQUIPMENT	Note	(Rupees in thousands)	
Operating property, plant and equipment	4.1	5,563,093	5,500,059
Capital work-in-progress	4.2	1,478,834	1,305,729
		<u>7,041,926</u>	<u>6,805,788</u>

- 4.1 This includes the cost of property, plant and equipment that have been added and disposed-off during the period, detail of which is as follows:

	Nine months ended (Un-audited)		Nine months ended (Un-audited)	
	30 September 2017		30 September 2016	
	Additions	Deletions (Rupees in thousands)	Additions	Deletions
Factory building on freehold land	3,676	-	275	-
Plant and machinery	434,470	3,798	3,068	873
Furniture and fittings	3,284	331	3,780	-
Vehicles	8,500	9,313	8,239	9,900
Office equipment	826	107	1,585	2,617
	<u>450,756</u>	<u>13,549</u>	<u>16,948</u>	<u>13,390</u>

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

For the nine months and quarter ended September 30, 2017 (Un-audited)

4.2 CAPITAL WORK-IN-PROGRESS

The movement in capital work-in-progress is as follows:

Opening balance

Add: Additions during the period

Less: Transfers during the period

Closing balance

Sep. 30, 2017 (Un-audited)	Sep. 30, 2016 (Un-audited)
(Rupees in thousands)	
1,305,729	1,822,290
623,861	622,045
<u>1,929,590</u>	<u>2,444,335</u>
(450,756)	(16,948)
<u>1,478,834</u>	<u>2,427,387</u>

5. CONTINGENCIES AND COMMITMENTS

Contingencies

- A) Counter guarantees given by the Company to its bankers as at balance sheet date amounts to Rs. 201,800 thousands (2016: Rs. 164,300 thousands).

Commitments

- a) Commitments in respect of capital expenditure
b) Commitments in respect of purchase of corn (under permissible Sharia mode)
c) Commitments in respect of forward exchange contracts

Sep. 30, 2017 (Un-audited)	December 31, 2016 (Audited)
(Rupees in thousands)	
135,749	283,774
<u>4,318,460</u>	<u>5,593,724</u>
<u>127,040</u>	<u>116,483</u>

6. Sales - net

Domestic

Exports

Less:

Sales tax

Trade discount and commission

	Nine months ended (Un-audited)		Three months ended (Un-audited)	
	Sep. 30, 2017	Sep. 30, 2016	Sep. 30, 2017	Sep. 30, 2016
	(Rupees in thousands)			
Domestic	20,938,553	20,326,153	6,667,584	6,306,802
Exports	1,063,192	979,695	334,009	349,681
	<u>22,001,745</u>	<u>21,305,848</u>	<u>7,001,593</u>	<u>6,656,483</u>
Less:				
Sales tax	(2,745,595)	(2,584,956)	(872,351)	(823,140)
Trade discount and commission	(7,559)	(8,571)	(3,128)	(1,837)
	<u>(2,753,154)</u>	<u>(2,593,527)</u>	<u>(875,479)</u>	<u>(824,977)</u>
	<u>19,248,591</u>	<u>18,712,321</u>	<u>6,126,114</u>	<u>5,831,506</u>
7. Cost of sales				
Opening stock of finished goods	1,151,663	2,124,708	869,147	1,306,693
Cost of goods manufactured	13,704,965	12,806,599	4,528,170	4,217,989
	<u>14,856,628</u>	<u>14,931,307</u>	<u>5,397,317</u>	<u>5,524,682</u>
Less: closing stock of finished goods	(1,009,954)	(1,291,330)	(1,009,954)	(1,291,330)
	<u>13,846,674</u>	<u>13,639,977</u>	<u>4,387,363</u>	<u>4,233,352</u>
Cost of Goods Sold-Purchased Products	80,486	69,090	15,071	25,403
	<u>13,927,160</u>	<u>13,709,067</u>	<u>4,402,434</u>	<u>4,258,755</u>

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

For the nine months and quarter ended September 30, 2017 (Un-audited)

		Nine months ended (Un-audited)	
		Sep. 30, 2017	Sep. 30, 2016
		(Rupees in thousands)	
8. Other income	Note		
Income from financial assets:			
Mark up on staff loans and profit on bank deposits		75,440	75,709
Foreign exchange gain	8.1	-	858
Income from non-financial assets:			
Profit on sale of scrap		49,677	48,114
Profit on sale of property, plant and equipment		7,072	5,292
Miscellaneous income		2,659	4,795
		<u>134,848</u>	<u>134,768</u>

8.1 No foreign exchange gain was earned using derivative financial instruments (2016: Rs. 256 thousands).

		Nine months ended (Un-audited)	
		September 30, 2017	September 30, 2016
		(Rupees in thousands)	
9. CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation		4,483,209	4,213,779
Adjustment for non-cash charges and other items:			
Depreciation		387,162	335,267
Amortization of intangible assets		428	550
Provision for employees retirement benefits		27,007	44,922
Reversal of provision for doubtful debts		2,333	132
Profit on sale of property plant and equipment		(7,072)	(5,292)
Interest income		(75,440)	(75,709)
Finance cost		11,888	11,757
Operating profit and increase/decrease in working capital		<u>4,829,515</u>	<u>4,525,406</u>
(Increase)/decrease in current assets:			
Stores and spares		(50,708)	(11,463)
Stock in trade		(1,076,990)	(913,302)
Trade debts		(131,702)	(136,308)
Loans and advances		(51,371)	(36,592)
Trade deposits and short term prepayments		(19,464)	(57,579)
Other receivables		596	12,804
		<u>(1,329,639)</u>	<u>(1,142,440)</u>
Increase / (decrease) in current liabilities			
Trade and other payables		(17,718)	97,885
Net (increase) / decrease in working capital		<u>(1,347,357)</u>	<u>(1,044,555)</u>
Cash generated from operations		<u>3,482,157</u>	<u>3,480,851</u>

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

For the nine months and quarter ended September 30, 2017 (Un-audited)

10. TRANSACTIONS WITH RELATED PARTIES AND ASSOCIATES

The related parties comprise parent company, related group companies, local associated company, directors of the company, key management personnel and staff retirement funds. Details of transaction with related parties, other than those disclosed else where in these financial statements are as follows:

Name of Parties	Nature and description of related party transaction	Nine Months Ended		Three Months Ended		Closing balance	
		Sep. 30, 2017	Sep. 30, 2016	Sep. 30, 2017	Sep. 30, 2016	Sep. 30, 2017	31 December 2016
		(Rupees in thousands)					
Parent Company							
Ingredion Inc. U.S.A.	Services received	67,428	43,754	26,078	10,408	(36,647)	(25,979)
Ingredion Inc. U.S.A.	Imports	18,868	17,559	1,839	3,945	(1,839)	(9,261)
Ingredion Inc. U.S.A.	Dividend	3,084,765	1,493,650	487,068	389,648	(487,068)	-
Ingredion Inc. U.S.A.	Services provided	-	-	-	-	-	229
Associates							
Corn Products Development Inc.	Technical support fee	9,979	15,189	-	4,702	-	(3,648)
Unilever Pakistan Foods Ltd.	Sales	954,362	891,828	174,256	205,705	74,340	87,515
Ingredion Holding LLC Kenya	Export sales	274,523	333,598	67,113	86,832	77,205	104,773
Ingredion Holding LLC Kenya	Services provided	834	-	231	-	231	438
Ingredion Holding LLC Kenya	Imports	-	-	-	-	-	59
Ingredion India Pvt. Ltd.	Export sales	-	1,338	-	-	-	-
National Starch & Chemical (Thailand) Ltd	Export sales	2,124	1,389	2,124	1,389	-	162
National Starch & Chemical (Thailand) Ltd	Imports	8,012	6,130	1,109	3,934	(1,109)	(1,930)
Ingredion Malaysia Sdn Bhd.	Export sales	7,794	6,498	1,307	1,299	-	1,294
Ingredion China Limited	Export sales	2,626	2,650	-	2,650	-	2,432
Ingredion Singapore PTE Ltd	Export sales	4,988	44,294	166	16,598	(7,266)	(6,263)
PT Ingredion, Indonesia	Export sales	54,663	14,311	20,887	-	18,297	12,943
Ingredion Philippines, Inc.	Export sales	6,394	13,943	3,639	3,858	2,732	-
Ingredion Singapore PTE Ltd	Imports	-	694	-	-	-	-
Ingredion Brasil Ingredients Industrial Ltd	Imports	(293)	293	-	293	-	(293)
Ingredion Germany GMBH	Export sales	-	-	-	-	-	1,491
Ingredion Germany GMBH	Imports	35,670	37,234	4,576	17,536	(133)	(8,783)
Other related parties							
Employees Benefits	Contribution to funds	59,272	72,514	19,926	24,168	(3,518)	(3,046)
Key Management Personnel	Remuneration	283,197	291,369	84,841	88,324	-	-

- The transactions were carried out at an arm's length basis, in accordance with the company's accounting policy.
- No buying and selling commission has been paid to any associated undertaking.

11. OPERATING SEGMENTS

- 11.1 These financial statements have been prepared on the basis of single reportable segment.
- 11.2 All non current assets of the Company as at 30 September 2017 are located in Pakistan.

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION
For the nine months and quarter ended September 30, 2017 (Un-audited)

30 September 2017							
Carrying amount				Fair value			
Derivatives	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
(Rupees in thousands)							
Financial assets - measured at fair value							
Forward exchange contract	257	-	257	-	257	-	257
Financial assets - not measured at fair value							
Long term loans	-	9,699	9,699	-	-	-	-
Trade debts	-	1,110,622	1,110,622	-	-	-	-
Loans and advances	-	21,107	21,107	-	-	-	-
Trade deposits	-	34,444	34,444	-	-	-	-
Other receivables	-	7,297	7,297	-	-	-	-
Cash and bank balances	-	1,529,613	1,529,613	-	-	-	-
	-	2,712,782	2,712,782	-	-	-	-
Financial liabilities - not measured at fair value							
Trade and other payables	-	2,347,141	2,347,141	-	-	-	-
Mark up accrued on short term running finances	-	86	86	-	-	-	-
	-	2,347,227	2,347,227	-	-	-	-

31 December 2016							
Carrying amount				Fair value			
Derivatives	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
(Rupees in thousands)							
Financial assets - measured at fair value							
Forward exchange contract	710	-	710	-	710	-	710
Financial assets - not measured at fair value							
Long term loans	-	10,263	10,263	-	-	-	-
Trade debts	-	981,253	981,253	-	-	-	-
Loans and advances	-	13,962	13,962	-	-	-	-
Trade deposits	-	34,384	34,384	-	-	-	-
Other receivables	-	15,403	15,403	-	-	-	-
Cash and bank balances	-	3,788,730	3,788,730	-	-	-	-
	-	4,843,995	4,843,995	-	-	-	-
Financial liabilities - not measured at fair value							
Trade and other payables	-	1,795,258	1,795,258	-	-	-	-
Mark up accrued on short term running finances	-	14	14	-	-	-	-
	-	1,795,272	1,795,272	-	-	-	-

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

For the nine months and quarter ended September 30, 2017 (Un-audited)

12. FINANCIAL RISK MANAGEMENT

The Company's financial risk management objective and policies are consistent with that disclosed in financial statements as at and for the year 31 December 2016.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Underlying the definition of fair value is the presumption that the company is a going concern and there is no intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13 'Fair Value Measurement' requires the company to classify fair value measurements and fair value hierarchy that reflects the significance of the inputs used in making the measurements of fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1)
- Inputs other than quoted prices included within level 1 that are observable for the asset either directly (i.e. derived from prices) (Level 2)
- Inputs for the asset or liability that are not based on observable market data (i.e. unadjusted) inputs (Level 3)

Transfer between levels of the fair value hierarchy are recognized at the end of the reporting period during which the changes have occurred.

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION

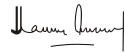
For the nine months and quarter ended September 30, 2017 (Un-audited)

13. DATE OF AUTHORIZATION FOR ISSUE

This un-audited condensed interim financial information was authorized for issue in the Board of Directors meeting held on October 12, 2016.

14. GENERAL

Figures in these accounts have been rounded off to the nearest thousand of rupees.



Muhammad Asad
Chief Financial Officer



Usman Qayyum
Chief Executive &
Managing Director



Zulfikar Manno
Director

COMPANY INFORMATION

BOOK POST (Under Certificate of Posting)



Plants:

Rakh Canal Plant

Rakh Canal East Road, Faisalabad-38860.
Ph: (92-41) 8540121-22-23
Fax: (92-41) 8711016 - 8502197

Cornwala Plant

5-Km Jaranwala-Khurrianwala Road,
Jaranwala - 37250.
Ph: (92-41) 4710121 & 23-27

Mehran Plant

K.B. Feeder Road, Kotri,
Jamshoro-76090.
Ph: (92-223) 870894-98

Board Of Directors

Pierre Perez y Landazuri Non-Executive
Chairman

Usman Qayyum Executive
Chief Executive & Managing Director

James D. Gray Non-Executive
Jorgen Kokke Non-Executive
Christine M. Castellano Non-Executive
Marcel Hergett Non-Executive
Zulfikar Mannoo Non-Executive
Mian M. Adil Mannoo Non-Executive
Wisal A. Mannoo Non-Executive
Muhammad Asdaf Executive
Anis Ahmad Khan Independent & Non-Executive

Chief Financial Officer

Muhammad Asdaf

Secretary

M. Yasin Anwar

Audit Committee

Zulfikar Mannoo Chairman
James D. Gray Member
Christine M. Castellano Member
Marcel Hergett Member
Anis Ahmad Khan Member

Human Resource & Remuneration Committee

Jorgen Kokke Chairman
Pierre Perez y Landazuri Member
Usman Qayyum Member
Zulfikar Mannoo Member

Shares Transfer Committee

Usman Qayyum Chairman
Muhammad Asdaf Member
Anis Ahmad Khan Member

Bankers

Citibank, N.A.
Habib Bank Ltd.
Meezan Bank Ltd.
MCB Bank Ltd.
MCB Islamic Bank Ltd.
National Bank of Pakistan
Standard Chartered Bank (Pakistan) Ltd.

Auditors

KPMG Taseer Hadi & Co.
Chartered Accountants
Lahore - Karachi

Legal Advisor

M. Ali Seenaa
C/o Surridge & Beecheno, Karachi-74000

Shares Registrar

FAMCO Associates (Pvt.) Ltd.
8-F, Next to Hotel Faran, Nursery,
Block-6, P.E.C.H.S., Shahrah-e-Faisal, Karachi-75400
Tel: (92-21) 34380101-5
Fax: (92-21) 34380106
E-mail: info.shares@famco.com.pk

Registered Office & Shares Department

Rakh Canal East Road, Faisalabad.
Ph: (92-41) 8540121-22-23
Fax: (92-41) 8711016 - 8502197
Website: www.rafhanmaize.com
E-mail: corporate@rafhanmaize.com

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